

NUTRIEN AG SOLUTIONS

| FINANCIAL SERVICES GUIDE 2024



OUR COMMITMENT TO YOU

15 July 2024

The financial services offered in this FSG are provided on behalf of Marsh Advantage Insurance Pty Ltd (**Marsh Advantage Insurance, we, us, our**) and by its Authorised Representative:

Nutrien Ag Solutions (Nutrien)

ABN: 73 008 743 217

Authorised Representative No.275140

737 Bourke Street, Docklands VIC 3008

Tel: 03 9209 2000

www.nutrienagsolutions.com.au

Nutrien Ag Solutions is part of the NUTRIEN Group of Companies

Please note – Not Independent

Nutrien and Marsh Advantage Insurance are not independent, impartial or unbiased because:

Nutrien and Marsh Advantage Insurance and their representatives or associates may receive remuneration or other gifts or benefit, which may reasonably be expected to influence the advice provided from you, from:

- the issuer of the product you buy (e.g. commission that we retain);
- administrative service fees or expense reimbursements for some services we provide to the issuer of the product; or
- other third parties for related services provided in connection with the advice service (e.g. premium funding, or reinsurance services),

Nutrien and Marsh Advantage Insurance and their representatives may be subject to direct or indirect

restrictions relating to the financial products in respect of which advice is provided; and

Nutrien and Marsh Advantage Insurance and their representatives or associates have associations or relationships with issuers of financial products and others that might reasonably be expected to influence the advice provided to you:

- Victor Insurance Pty Ltd (ABN 11 146 607 838) and Victor Insurance Australia Pty Ltd (ABN 83 161 243 198) are both underwriting agencies, acting on behalf of the issuer of the product, and also associated entities of Marsh Advantage Insurance;
- JLT Group Services Pty Limited ABN 26 004 485 214, AFS Licence 417964 (JGS) is an associated entity of Marsh Advantage Insurance. JGS is the Trustee of Discretionary Trust Arrangements (the DT Arrangements) under various Trust Deeds and manages the DT Arrangements. JGS issues the DT Arrangement to you.

We explain such arrangements in more detail in this document at the Our Remuneration section and you are welcome to ask Nutrien for more detail. However, it is important to note that when providing advice we are required under the Corporations Act to always act in your best interests. We also have policies and procedures for the proper management of conflicts of interests. You are welcome to ask Nutrien for more detail.

WHO ARE WE?

Marsh Advantage Insurance Pty Ltd (ABN 31 081 358 303), Australian Financial Services Licence (AFSL) No 238369 (Marsh Advantage Insurance), will be providing the financial services described in this document on your behalf. Marsh Advantage Insurance is a subsidiary of Marsh LLC. Marsh LLC is a world leader in delivering risk and insurance services and solutions to clients.

Global risk management consulting, insurance broking and insurance program management services are provided for businesses, professional services organisations and private clients under the Marsh Advantage Insurance name. Marsh Advantage Insurance's ultimate parent is Marsh McLennan Companies, Inc. (MMC) which is a public company listed on the New York, Chicago and London stock exchanges.

WHAT YOU WILL FIND WITHIN THIS DOCUMENT

Marsh Advantage Insurance holds a current Australian Financial Services Licence (AFSL) No: 238369 and is responsible for the financial services that Nutrien provides to you. Nutrien's Authorised Representative No is 275140. Marsh Advantage Insurance is also responsible for the content and distribution of this FSG. The distribution of this FSG by Nutrien is authorised by Marsh Advantage Insurance.

This Document provides you with information you need to know about the services Marsh Advantage and Nutrien provides for you and contains the Terms of Engagement which apply between you and Marsh Advantage Insurance. Please read this Document in conjunction with Nutrien's renewal or quotation documents which give you more detail to make an informed decision about whether to use the financial services Nutrien offers on our behalf. Together these documents form the complete FSG.

If you have a disability or have difficulty understanding English, then please contact Nutrien to request this information in a more accessible format for you (e.g. larger print or translated into your native language), and where reasonably practicable Nutrien will assist you.

We and Nutrien also encourage you to read everything here to better understand important aspects about your relationship with us, such as:

- who we and Nutrien are
- the services Nutrien can offer you
- how to communicate with us and Nutrien most effectively
- how Nutrien works for you
- our commitment to dealing responsibly and efficiently with you
- how we work with Australian and global insurers to arrange the insurance products most suited to your needs
- how to make a claim
- privacy
- how we and Nutrien are paid for the services Nutrien provides to you
- important terms of our and Nutrien agreement with you
- how to contact us to ensure any problems or complaints are addressed quickly and efficiently
- special considerations for 'retail clients' as that term is defined in the Corporations Act 2001 (Cth).

Under Australian law, we and Nutrien are required to provide some of this information to you. Additionally, we provide you with a full suite of information about how Nutrien works for you. This is part of our commitment to openness and transparency.

Where to find further information

You can find further information about Marsh Advantage Insurance by either contacting your Marsh Advantage Insurance representative or on our website at www.marshadvantage.com.au.

How you can contact NUTRIEN about your insurance or service requirements

To make things as easy as possible for you, you can give Nutrien your instructions by telephone, in writing or in person, or by any other means which Nutrien agrees with you. Just contact your Nutrien representative to arrange your preferred method of contact.

MARSH ADVANTAGE INSURANCE – WORKING FOR YOU

Our commitment to you

We and Nutrien are committed to providing you with quality products, services and advice. In the provision of our insurance and other services, we and Nutrien will act professionally and efficiently. Nutrien will be your primary point of contact and will work as your partner. Marsh Advantage Insurance employees may work to support Nutrien.

In some circumstances, Nutrien may automatically renew your existing policy with your current insurer as per expiring policy details. You will be notified in our renewal or quotation document if this is relevant to the financial service offered or provided to you. Where this arrangement is in place, you can contact Nutrien at any time in order to stop automatic renewals.

INFORMATION CONCERNING OUR RETAIL CLIENTS

This document serves as our and Nutrien's FSG. This section is of specific relevance to our retail clients, as that term is defined in the Corporations Act 2001 (Cth) as:

Individuals, or small businesses that employ less than 20 people, or if manufacturing businesses, less than 100 people.

AND

Where our service or advice relates to one or more of these insurances: Motor Vehicle (includes Motorcycles, however excludes CTP and motor vehicles with a carrying capacity in excess of 2 tonnes), Home building/contents, Sickness and accident, Consumer credit, Travel, Personal and domestic property, Medical indemnity or any other general insurance product prescribed by regulation.

Documents we may give you

If you would like another copy of this Document, you can find it on Nutrien's website; <https://www.nutrienagsolutions.com.au/insurance>, or contact your Nutrien representative.

If Nutrien recommends that you acquire or offers to issue or arrange to issue you a financial product as a retail client as defined in the Corporations Act

(Retail Client), Nutrien will give you information about the particular financial product by providing you with a Product Disclosure Statement (PDS) of the product issuer. This will help you to make an informed decision about that product.

General Advice Warning

Nutrien and/or Marsh Advantage Insurance will provide you with general advice for any type of general insurance product i.e. advice which does not take into account your objectives, financial situation or needs. If we or Nutrien provide general advice, we and/or Nutrien will give you a General Advice Warning at that time. To help you decide if our advice suits you, please read the PDS. We and/or Nutrien are also happy to provide you with further information.

Nutrien and Marsh Advantage Insurance do not provide advice based on personal circumstances. Instead, we and/or Nutrien will only provide general advice that is based on general factors that are not specific to the client, with the client ultimately responsible for determining whether the insurance product is suitable for them, having regard to their own needs, objectives and financial situation. When you ask Nutrien to recommend an insurance policy for you, Nutrien only consider the policies offered by the insurers or insurance providers that we deal with regularly. In giving you advice about the costs and terms of recommended policies Nutrien have not compared those policies to other policies available, other than from those insurers we deal with regularly.

Providing you with Personal Advice

If we and/or Nutrien provide you with any personal advice for sickness and accident insurance, or a consumer credit insurance product, which takes into account your objectives, financial situation or needs, you will receive a Statement of Advice (SOA). The SOA will contain our and/or Nutrien advice, the basis on which and/or Nutrien's advice is given and information about the remuneration, fees, commissions, other benefits and any association and relationships that may have influenced the giving of such advice.

For all other types of general insurance products, we and/or Nutrien will inform you when we and/or Nutrien provide personal advice and provide you with information about how we and/or Nutrien are remunerated including any benefits we and/or Nutrien would receive and any relevant interests or relationships that might be considered as influencing Nutrien in the advice or recommendation provided.

The information we and/or Nutrien provide in our SOA (where applicable) or other disclosure document about any commissions, fees and any other benefits will be advised in actual dollar amounts where possible (or if it is not known, the manner of calculation) that might reasonably be expected to be, or have been capable of influencing Nutrien in providing the advice.

From when does this FSG apply?

This FSG applies from 15th July 2024 and remains valid unless a further FSG is issued to replace it. Nutrien may give you a supplementary FSG. It will not replace this FSG but will cover services not covered by this FSG.

How can i instruct you?

We and Nutrien do not provide advice or any services directly to the public. You can contact Nutrien to give instructions by post, phone, fax or email on the contact number or details mentioned on page 17 of this FSG.

Cooling Off Period

Retail Clients may be entitled to a minimum 14 day cooling-off period from the date cover commences during which you may return the insurance policy and receive a refund of the insurance premium paid (less amounts lawfully deducted). This is subject to the requirements of the Corporations Act 2001 and the terms and conditions of your policy. This does not affect any other cancellation rights you may have under your policy.

You should check your PDS and/or policy document when you receive it to be sure you have the cover you require. If the cover does not meet your needs or you have any questions about your cooling off rights, simply contact your Nutrien representative for information.

Confirming your Transaction

We and/or Nutrien would be pleased to confirm any details about your insurance policies and transactions. Please contact your Nutrien representative by telephone or in writing to confirm any transactions (such as renewals and endorsements) under your policy. If necessary, we or Nutrien will obtain the information for you from the insurer on your behalf.

OUR LOCAL AND GLOBAL SERVICING CAPABILITIES

Marsh Advantage Insurance's client focused approach and technical ability spans a wide and diverse range of industries and insurance markets. This enables Nutrien to provide sophisticated program design and innovative risk management solutions.

Our skilled broking abilities include professional advice and expertise in the areas of self-funding mechanisms, catastrophe analysis, protection and disaster recovery.

Where required, Marsh Advantage Insurance has the ability to integrate global programs using our worldwide network and approved correspondent brokers.

Marsh Advantage Insurance can arrange/provide a vast range of Insurance/Risk Products and Services including the following:

Insurance/Risk Products

Alternative Risk Transfer including Captives

- Accident & Health
- Aviation
- Casualty/General Liability & Workers Compensation
- Contract Works
- Crime
- Cyber
- Directors & Officers Liability
- Domestic/Personal Lines
- Employee Benefits
- Engineering
- Environmental
- Income Protection
- Livestock/Bloodstock
- Marine Cargo and Transit
- Marine Hull/ Protection & Indemnity
- Motor
- Professional Indemnity
- Property and Business Interruption
- Surety
- Reinsurance
- Trade Credit and Political Risk
- Travel
- Warranty & Indemnity

Services

- Insurance Broking & Marketing
- Affinity, Specialty Programs, Trade Associations & Franchises Insurance Solutions
- Claims Management
- Captive Management
- Arranging of Affinity Schemes
- Introducing Premium Funding
- Risk Analytics and Risk Consulting
- Forensic Accounting & Claims Services
- Loss Adjusting
- Valuations
- Workers' Compensation Management
- Health & Wellbeing Programs
- Occupational Health & Safety
- Workplace Health, Safety and Rehabilitation & Training Solutions (via The Recovre Group Pty Ltd)
- SME Insurance & Risk Solutions
- Media and Entertainment
- Mergers & Acquisitions

INSURANCE BROKING SERVICES

Our Financial Services

Under Marsh Advantage Insurance's AFSL, Nutrien is licensed and authorised to provide advice on general insurance products as an insurance broker and also to deal, apply for, acquire, vary or dispose of these products.

This authorisation includes advising you on your insurance needs; arranging your insurance cover with insurers to meet your requirements; and while Nutrien remain your broker, helping you with any subsequent event or alteration to your insurance that Nutrien has placed on your behalf. Nutrien can arrange a number of different insurance products and have access to a number of insurers. In situations where Nutrien only offer to arrange one insurance product or deal with a single insurer or use other insurance intermediaries, you will be notified in our renewal or quotation document that this is relevant to the financial service offered or provided to you.

Collecting Information

Except in circumstances where Nutrien have notified you in renewal documents that it will automatically renew your existing policy with your

current insurer as per expiring policy details, Nutrien will help establish your insurance requirements before negotiations with insurers commence on your behalf. To do this Nutrien will need you to provide it with complete information about the risk(s) to be insured. If Nutrien are to provide you with personal advice, then it will need you to provide complete information about your situation and your needs and objectives.

You should tell Nutrien about any relevant changes to the information you provide, as they occur. Please see the Insurance Contracts Act 1984 (Cth) Duty of Utmost Good Faith and Consumer Insurance Contracts – Duty to Take Reasonable Care and other insurance contracts – Duty of Disclosure section in the Section titled "Other Important Information" for more information about this.

If you are unable to or choose not to provide some information to us, this may limit Nutrien's ability to make appropriate recommendations.

Quoting and Placing Insurance on your behalf

When Nutrien provides you with services, the service may be limited in the form of recommending certain insurance products only. For example, Nutrien may do this because it determines it appropriate to limit some terms or the availability of some insurance products considering our product design and distribution obligations, with a view to supporting good customer outcomes. When Nutrien do this, you will be notified in renewal or quotation document that this is relevant to the financial service offered or provided to you.

If appropriate, Nutrien will identify the local and overseas markets to be approached to determine the most competitive insurance coverage. If Nutrien is not marketing your risk to more than one insurer then it will specifically advise you that there is only one option. Your Nutrien representative will provide you with general advice to help you to make an informed decision.

When you have made your decision, Nutrien will ensure that your instructions are implemented quickly and efficiently. Any inability to fulfil your instructions will be brought to your attention immediately.

Whom do Nutrien act for when providing services?

Nutrien normally provides financial services on your behalf. Occasionally, where we or Nutrien

have negotiated facilities to the benefit of clients, we or Nutrien may act as agent of the insurer and not for you. For example, we may have an authority to arrange an insurance policy under a binding arrangement with the insurer, which means we can enter into the contract on the insurer's behalf or handle and/or settle claims on their behalf. When we do this, you will be notified in our renewal or quotation document that this is relevant to the financial service offered or provided to you.

Nutrien is also appointed as a referral partner of Insurance Australia Limited (ABN 11 000 016 722, AFS Licence No. 227681) trading as WFI for some insurance policies. When you ask Nutrien to arrange a WFI policy relating to businesses, assets or exposures located in Western Australia for you, Nutrien has not compared the policy to other policies available in the market, no advice is provided in relation to the policy, and any financial services are not provided by Marsh Advantage Insurance.

Contractual liability and your insurance cover

Many commercial or business contracts contain clauses dealing with your liability (including indemnities or hold harmless clauses). Such clauses may entitle your insurers to reduce cover, or in some cases, refuse to indemnify you at all. You should seek independent legal advice from a solicitor before signing and accepting contracts. You should inform Nutrien of any clauses of this nature before you enter into them, so that Nutrien may explain general risks with respect to relevant policy exclusions and conditions.

What if your circumstances change?

Where Nutrien provides you with advice about your insurance arrangements, that advice is current at the time that Nutrien gives it. Nutrien will review your insurance arrangements when you inform Nutrien about changes in your circumstances or upon any renewal Nutrien are assisting you with.

You must notify Nutrien of any changes to your situation that may affect the cover under your insurance policy or the services to be provided by us. Nutrien may need to discuss with you the appropriateness of the insurance placed for your changed circumstances to ensure it remains suitable for your situation. The endorsing of your insurance policy may involve additional premium upon which Nutrien will notify you by sending you an invoice with the premium breakdown.

Your invoice and payment terms

Your invoice will state the amount of total premium, statutory charges plus any fees you need to pay and the date on which they are payable. Our usual terms of payment are 14 days from the date of our invoice. Failure to pay on time may result in the insurer having the right to cancel the policy.

Your Insurance Documents

When your insurance arrangements are complete, Nutrien will confirm this with you in writing and will forward the appropriate policy documentation to you. Our correspondence with you will provide you with any evidence of the insurance held you may need in the future. The policy documentation or Marsh Advantage Insurance correspondence will comprehensively set out the contractual terms and conditions of the insurance.

You should check the documentation and satisfy yourself that it is entirely in accordance with your understanding and instructions. Just let your Nutrien representative know if you have any concerns.

CLAIMS SERVICES – HOW THEY WORK FOR YOU

How to make a claim

You should notify Nutrien of any claims as soon as you can (except where your policy provides for notifying your insurer directly). If you have a third party claim, you must not admit liability. It is very important that you observe all conditions in your policy about the reporting and handling of claims – failure to do so could lead to your claim not being paid.

When Nutrien receives a claim notification from you, it will notify the insurer of the claim in a timely fashion. Nutrien will confirm with you in writing when the notification has been made. Nutrien will then promptly let you know any information, comments or advice received from the insurer about your claim.

In some circumstances, Nutrien (or other entities in our group) may be acting on behalf of the insurer when handling and/or settling claims against policies it has arranged on your behalf or bound on behalf of the insurer. If Nutrien is acting in a dual capacity such as this, Nutrien will specifically advise you. If applicable, this will mean Nutrien (or other entities in the Marsh group) handle and settle claims on behalf of the insurer and not for you and will be

remunerated by the insurer for those services. This remuneration is in addition to Nutrien's broking fee and/or commission for this class of insurance.

Your Nutrien representative can provide you with any additional information you need.

Managing your Claim

When managing claims on your behalf, Nutrien is committed to providing you with prompt and efficient claims service. Nutrien:

- will diligently pursue the settlement and collection of any claim under your insurance policy
- will always seek to secure the fullest recovery possible
- will keep you informed of the progress of the claim
- will provide you with written confirmation of the acceptance of the claim and the amount of settlement agreed by the insurer.

Claims Made Policy

Some policies Nutrien arrange may be subject to 'Claims Made' provisions. This means that claims, or possible claims, must be notified to the insurer while the policy is current. Such policies will not provide indemnity for claims, or possible claims, notified after the policy expires. Nutrien will advise you when your policy is a Claims Made policy.

SECURITY MEASURES

Marsh Advantage Insurance has established minimum financial guidelines for the insurers we and Nutrien use to help provide a relative framework and highlight insurer solvency. We attempt to keep our clients informed about changes in the insurance marketplace, but Marsh Advantage Insurance does not guarantee the solvency of any insuring entity or its ability or willingness to pay claims, return premiums or other financial obligations.

Marsh Advantage Insurance's Market Information Group (MIG) is responsible for following and analysing the financial condition of the insurance companies with which Marsh Advantage Insurance places business. MIG analyses public financial information.

In circumstances where Nutrien provides a client with a quote from an insurer below Marsh Advantage Insurance's guidelines, Nutrien will advise the client in renewal or quotation document and only place the insurance with them in accordance with the client's instructions.

Where Nutrien advise you of an insurer's 'Standard & Poor's' (or equivalent) credit rating this does not apply in relation to any insurances arranged for you as a retail client as that term is defined in the Corporations Act 2001 (Cth).

REMUNERATION

How are we and Nutrien paid for the services provided?

There are several ways we can be paid. In general, our principal remuneration for arranging insurance on your behalf is either by way of commission which we agree with the Insurer and/or a fee (including a service fee and an administration fee) to be paid by you:

- Commission is calculated as a percentage of the insurance premium paid by you before stamp duty, emergency/fire services levy, GST and any other government charges, taxes, fees or levies. The rate of commission depends on the policy and may range from 0% to 30%. The commission is included in the premium charged and covers things such as expenses we and/or Nutrien incur in arranging the insurance and a profit component. We retain the commission from the premium you pay us and remit the balance to the insurer.

We may receive a commission on each renewal, reinstatement or some variations to your policy. The rate of commission depends on the policy and may range from 0% to 30%.

OR

- a fee

OR

- a combination of commission and a fee.

Commission and fees are earned for the policy period. Nutrien is entitled to retain all commission and fees covering the full policy period for policies placed by us on your behalf, even where an insurance policy is amended, terminated or otherwise cancelled.

Nutrien may also charge you (with your agreement) a fee for any special advisory or additional claims-related services.

Marsh Advantage Insurance will then pay to Nutrien a share of the commission received by Marsh Advantage Insurance from Insurers, and any broker and/or administration fee shown on your invoice in the range of 75% to 100%.

In addition, Nutrien may also earn additional remuneration paid by Marsh Advantage Insurance, which is measured against pre-determined objectives including contribution towards financial growth.

In addition to the commission and fees above, we may also receive other types of income, including:

- When you pay us your premium it will be banked into our trust account. We retain our remuneration from the total you pay us and remit the balance to the insurer in accordance with our arrangements with the insurer. We will earn interest on the premium while it is in our trust account and we will retain any interest earned. We may earn interest or benefit from foreign exchange differentials in the process of handling client money.
- Expense allowances or commissions from insurers for managing binding authorities, delegated claims handling authorities and other similar facilities (including any claims which may arise under such arrangements). If we obtain the assistance of another broker or Associated Entity (as that term is defined in the Corporations Act 2001 (Cth)) in order to carry out your instructions to arrange contracts of insurance, the other broker or Associated Entity may receive additional remuneration from the relevant insurer or charge a fee to you.
- If we arrange premium funding for you we will be paid commission and/or a fee by the premium funder. The commission that we are paid by the premium funder is usually calculated as a percentage of your insurance premium (including stamp duty, emergency/fire services levy, GST and any other government charges, taxes, fees or levies). If you instruct us to arrange or issue a financial product, this is when we become entitled to the commission and/or a fee. Premium funders also pay us and Marsh Pty Ltd (an Associated Entity of Marsh Advantage Insurance) an annual distribution fee in relation to the loan business we introduce.
- Administrative service fees or expense reimbursements for some services we provide to insurers as part of providing them business or through the claims process.

All fees, commissions and expenses are (unless otherwise expressly stated) exclusive of GST, which will be added as appropriate.

From time to time we and Nutrien may receive non-monetary benefits from insurers. This can include access to technology platforms and IT benefits, education and training, event sponsorship and

marketing assistance. Marsh Advantage Insurance has compliance policies in place to control any potential conflict with your interests.

Nutrien will answer any questions you may have about our remuneration to ensure you are clearly informed.

Marsh Advantage Insurance representatives' salaries, commissions, fees and non-monetary benefits

Our and Nutrien's representatives receive an annual salary which may include a bonus based on various factors, including performance. They may also from time to time be eligible to receive incentives or bonuses based on service, retention and increasing new business. Our representatives may also receive non-monetary benefits from insurers. This may include training, entertainment at sporting events, or hospitality including lunches and attendance at insurer sponsored functions. It is not possible to determine in advance what, if any, non-monetary benefit a representative may receive and these benefits are not generally attributed to any particular product. Marsh Advantage Insurance has compliance policies that ensure these do not create in place to control any potential conflict with your interests.

What relationships or associations exist which might influence the provision of our Financial Services?

Nutrien will answer any questions you may have about the following relationships and associations and in particular our remuneration to ensure you are clearly informed.

Referrers

Where you have been referred to Nutrien by someone else, if Nutrien pay them a fee or commission in relation to that referral, your Nutrien representative will tell you.

Placements with companies within the Marsh Group of Companies

Some insurance risks may be placed by Nutrien with an intermediary company who act as intermediaries. An intermediary company is remunerated under its contractual arrangements with the relevant insurer. The remuneration depends on the policy and the insurer and may range from 0% to 15% of premium and/or flat fees. The amount that Nutrien is remunerated is not affected if Nutrien places an insurance risk through an intermediary company.

An intermediary company, Marsh & McLennan Agency Pty Ltd (MMA) may assist in placing some of the insurance policies recommended in our renewal or quotation documents via their on-line portal. This internet based system allows for the efficient transfer of underwriting information to facility insurers competing for business and the ability to issue policy documentation on line. It has also developed policy wordings for certain products (only available via MMA). Clients enjoy the benefits of MMA systems, services and products, and insurers are provided with an efficient delivery model that can significantly reduce their administration costs. MMA is remunerated by administration fees which are calculated as a percentage of premium and/or on a flat fee basis and are paid by the participating insurers.

Consulting, Data Analytics or Other Services

Marsh Pty Ltd (an Associated Entity of Marsh Advantage Insurance) receives compensation from insurers for providing consulting, data analytics, or other services. The services are designed to improve product offerings available to our insurance broking clients, assist insurers in identifying new opportunities, and enhance insurers' operational efficiency. The scope and nature of services vary by insurer and by geography. In Australia, this compensation is paid in the form of a fixed fee.

The Marsh group of companies have agreements with certain insurers pursuant to which Marsh provides services to them and for which Marsh is compensated (to the extent permitted by law and regulation) in each country in which Marsh operates. Examples include captive management services, claims administration services, risk management or risk-engineering services, claims management software and associated services, mergers and acquisitions due diligence services, insurer consulting services, managing general agent and managing general underwriter services and insurance brokerage services regarding the insurers' own insurance programs. Marsh is also party to agreements with insurers that facilitate insurance transactions, including agency agreements, agreements to administer facilities, and agreements to operate internet-based placing facilities.

Where any of the arrangements with insurers above are in place, Marsh Advantage Insurance and the other Marsh company may be considered to have an incentive to place a client's insurance with these insurers. Marsh employ policies and procedures to control any potential conflict of interest arising from such services.

Reinsurance Broking

We may also act as reinsurance broker to arrange facultative or treaty reinsurance for insurers with whom we have placed your insurances and we receive additional remuneration by way of commission or administrative fee for such services. Guy Carpenter & Company Pty Ltd (ABN 95 000 351 299) and Marsh Resolutions Pty Ltd (ABN 19 055 301 721) are related reinsurance brokers and may place reinsurance for insurance companies that insure a client's risk through Marsh Advantage Insurance.

Underwriting Agencies

Victor Insurance Pty Ltd (ABN 11 146 607 838) and Victor Insurance Australia Pty Ltd (ABN 83 161 243 198) are both underwriting agencies, and are each an associated entity of Marsh. Victor Insurance Pty Ltd is an authorised representative of JLT Risk Solutions Pty Ltd (ABN 69 009 098 864) and Victor Insurance Australia Pty Ltd is an authorised representative of Marsh & McLennan Agency Pty Ltd (ABN 33 000 668 584). They have the authority to review, quote and bind coverage and service policies on behalf of certain insurance companies which they represent. In addition, they may also manage and settle claims for these policies on behalf of the insurance companies. In such capacity, they are acting solely as an agent of the applicable insurance company and are paid compensation by the insurance company for the services they perform as an underwriting manager. They receive commission agreed by the insurer as a percentage of the insurance premium paid by you before stamp duty, fire services levy, GST and any other government charges, taxes, fees or levies. They will also receive from the insurer a share of the underwriting profits generated from the business introduced to the insurer. All commissions and fees include GST and are incorporated within the cost of the product.

Nutrien will advise you when your insurances are placed through or claims are settled or handled by either Victor Insurance Pty Ltd or Victor Insurance Australia Pty Ltd.

JLT Group Services Pty Ltd – Trustee of JLT Discretionary Trust Arrangements

JLT Group Services Pty Limited ABN 26 004 485 214, AFS Licence 417964 (JGS) and JLT Risk Solutions Pty Ltd ABN 69 009 098 864, AFS Licence 226827 (JLT Risk Solutions) are associated entities of Marsh Advantage Insurance. JGS is the Trustee of Discretionary Trust Arrangements (the

DT Arrangements) under various Trust Deeds and manages the DT Arrangements. JGS issues the DT Arrangement to you.

JGS is also authorised to operate custodial and depository services other than investor directed portfolio services. JGS is a provider of incidental custodial and depository services and as such is not required to meet the financial requirements applicable to custodians and depository service providers generally.

Any financial product advice relating to a DT Arrangement is provided by JLT Risk Solutions. Where this is done, JLT Risk Solutions will recommend that you read the relevant Product Disclosure Statement issued by JGS to ensure the advice suits your needs.

JLT Risk Solutions may also provide advice and dealing services to JGS as the product issuer and trustee of the DT Arrangements in relation to the insurance cover under the DT Arrangement.

As issuer of the DT Arrangements, JGS will charge you a contribution to become a member of a DT Arrangement. This contribution:

1. provides for claims against the Trust, claims management fees, insurance premium and taxes, Marsh Advantage Insurance broking fees where applicable, risk management service fees, external service providers costs (legal, audit, tax, actuarial) and JGS scheme management fee;
2. is based on a number of factors including the risk profile, chosen self-retention / individual member deductible levels and the type and amount of cover provided (plus relevant taxes), which we calculate and tell you before you decide whether to become a member of a DT Arrangement; and
3. must be paid before you can become a member of the DT Arrangement.

Where you use JGS's services you will be charged a separate fee.

Where a promoter is involved in a DT Arrangement it may be paid a fee by JGS. JGS may also provide sponsorship, financial or other benefits to that promoter.

Echelon Australia Pty Ltd

Echelon Australia Pty Ltd ABN 96 085 720 056 (Echelon) is an associated entity of Marsh Advantage Insurance. Echelon provides services in relation to the DT Arrangements. When you use Echelon's services, you will be charged a separate fee.

From time to time, Echelon also provides claims handling services for the insurer and will be

remunerated by them on a fee for service basis. This happens in relation to the excess of loss insurance cover of the DT arrangements to ensure that it can manage your claims against both covers of the DT with consistency. In such circumstances, Echelon will be managing claims on behalf of the Trustee when the claim is against the scheme cover of the DT and on behalf of the insurer when it is against the excess of loss insurance cover. In this situation, JLT Risk Solutions will also have arranged the DT cover on your behalf. For more information about the scheme cover and the excess of loss insurance cover and all other material product features of the DTs, please refer to the relevant PDSs available from JLT Risk Solutions.

In any other circumstance where Echelon may handle claims on behalf of the insurer for policies of insurance Nutrien has arranged for you, Nutrien will specifically advise you of this. If applicable, this will mean Nutrien handle and settle claims as their agent and not for you and will be remunerated by the insurer for those services. This remuneration is in addition to our broking fee and/or commission for this class of insurance.

The Recovre Group Pty Ltd

The Recovre Group Pty Ltd ABN 35 003 330 167 (Recovre) is an associated entity of Marsh Advantage Insurance. Recovre is one of Australia's leading providers of specialised Workplace Rehabilitation and Work Health and Safety services.

Where you use Recovre's services you will be charged a separate fee.

Marsh Valuation Services

Marsh Valuation Services (MVS) is a division of an associated entity of Marsh Advantage Insurance. MVS forms part of Marsh Advantage Insurance's valuations offering undertaking valuations of property, plant, equipment and infrastructure assets for financial reporting, accounting and insurance purposes.

Where you use MVS services you will be charged a separate fee.

COMPENSATION ARRANGEMENTS

In accordance with s912B of the Corporations Act, Marsh Advantage Insurance holds professional indemnity insurance which may cover claims arising out of the conduct of Marsh Advantage Insurance, its employees and representatives in the provision

of services by Marsh Advantage Insurance. The policy also covers Marsh Advantage Insurance (subject to its terms and conditions) for work done for Marsh Advantage Insurance by employees and representatives who no longer work for Marsh Advantage Insurance (but who did at the time of the relevant conduct). Nutrien also hold their own insurance for this purpose.

TERMS OF ENGAGEMENT WITH YOU

We draw your attention to the Section “Our Local and Global Servicing Capabilities” and the subtitle “Insurance broking: How it works” where we advised in the “Our Financial Services” sub-section that as insurance brokers, Marsh Advantage Insurance and/or Nutrien do not provide advice based on personal circumstances but instead provide general advice. Additionally, please note the limitation of liability provisions in clause 7 below:

1. Introduction

- 1.1 Your ongoing instructions to Nutrien shall be deemed as acceptance of these Terms of Engagement.

2. Making a claim

- 2.1 Most insurance policies have strict requirements about what the insured should do if they have a claim or if they know about something that might lead to a claim in the future. It is your responsibility to understand these requirements and any relevant limitation period for commencing legal proceedings or other forms of dispute resolution against insurers should the need occur.

3. Products and Services

- 3.1. Nutrien will normally make a recommendation to you for insurance policies that does not take into account any of your personal circumstances. Before you act on our advice, you will need to make your own choice about how to proceed and, on receipt of your instructions, Nutrien will endeavour to arrange insurance, subject to availability.
- 3.2 Nutrien aims at all times to treat clients fairly. Marsh Advantage Insurance maintains internal procedures and controls with the aim of identifying and managing any potential conflicts,

so that at all times the interests of clients are reasonably protected. If Nutrien cannot advise you or act on your behalf due to a conflict of interest which cannot be managed, then Nutrien will immediately notify you upon identifying such a conflict.

- 3.3 Marsh Advantage Insurance and its representatives, including Nutrien are bound by the NIBA Insurance Brokers Code of Practice (available at [Insurance Brokers Code of Practice | National Insurance Brokers Association of Australia \(niba.com.au\)](https://www.niba.com.au)) and is happy to provide you with an electronic or hard copy of the Code upon request. The Code sets out standards for brokers to follow when dealing with clients, including requirements to inform clients of remuneration arrangements and any conflict of interest.
- 3.4 Nutrien shall provide the Services either itself or, where it considers it appropriate, through one or more of its Associated Entities (as that term is defined in the Corporations Act 2001 (Cth)) or sub-contractors.
- 3.5 In some instances, Nutrien may only access insurance policies from a limited number of insurers or even only a single insurer. A list of insurers Nutrien intends to or has approached will be disclosed to you. Nutrien is not itself an insurer of any risk.
- 3.6 Nutrien will normally make a recommendation to you for insurance policies. You will need to make your own choice about how to proceed and, on receipt of your instructions, Nutrien will endeavour to arrange insurance, subject to availability.
- 3.7 Nutrien shall provide the Services either itself or, where it considers it appropriate, through one or more of its Associated Entities (as that term is defined in the Corporations Act 2001 (Cth)) or sub-contractors.
- 3.8 While Nutrien is delighted to work with you and your advisers in relation to any identified actuarial, legal, accounting, regulatory or tax issues which may arise in relation to the risk consulting services required of Nutrien, by engaging Nutrien you agree and confirm the following (except to the extent prohibited by law):
 - a. Nutrien is not qualified to provide, and will not provide actuarial, legal, accounting, regulatory or tax advice that the Client can, should or will rely on as appropriate or accurate;

- b.any information provided by Nutrien on insurance regulatory or tax issues is usually based on publicly available information and Nutrien 's experience derived from prior involvement in such matters, and needs to be checked for accuracy and currency and may not be relied on;
 - c.in all instances, the Client must form its own view on the above matters and this may include seeking appropriate advice from professional actuarial, legal, accounting and/or tax advisers before proceeding; and
 - d.in instructing Nutrien or any other third party to proceed with any transaction, the Client confirms that it has not relied on Nutrien for any actuarial, legal, accounting, regulatory or tax advice.
- 3.9 Nutrien makes every effort to correctly determine the premium, emergency/fire services levy (if applicable), GST and any other government charges, taxes, fees or levies that apply to your insurance. However, occasionally errors can occur. Nutrien may correct any such error and (except to the extent prohibited by law) we and/or Nutrien will not be responsible for any loss you suffer as a result of the error and its correction.
- 3.10 Nutrien may communicate with you by electronic means, including sending renewal notices and policy documentation, unless you specifically request that this is not done.
- 3.11 Unless advised otherwise Nutrien will forward all correspondence and policy documentation to the email or postal address that you last provided to Nutrien as your correct contact details for the receipt of policy notices and information. This email or postal address is the only official contact details on which Nutrien rely. It is your responsibility to ensure that these details are accurate and complete.
- 3.12 Marsh Advantage Insurance and its representatives, including Nutrien may in the course of providing the Services collect, hold, use and disclose Personal Information (as that term is defined in the Privacy Act 1988 (Cth)). All Personal Information collected, held, used or disclosed in the course of providing the Services will be handled in accordance with the Privacy Act 1988 (Cth), the Australian Privacy Principles and Marsh Advantage Insurance's Privacy Policy (as amended from time to time, available at www.marshadvantage.com.au).
- 3.13 You warrant that:
- a.you will comply with the Privacy Act 1988 (Cth) when collecting, holding, using and disclosing Personal Information;
 - b.you have any required consent(s) in respect of the transfer of Personal Information to Marsh Advantage Insurance by you or any third party on your behalf; and
- 3.14 Where Personal Information of an individual is collected by Marsh Advantage Insurance from you or a third party on your behalf, you will notify the individual of the collection of their Personal Information by Marsh Advantage Insurance and the matters required by law.

4. Remuneration

- 4.1. You are entitled, at any time, to request information regarding any remuneration which Marsh Advantage Insurance may have received as a result of placing your insurance business. Marsh Advantage Insurance discloses its wider compensation arrangements in a document entitled "Compensation Guide for Australian Clients" available at https://www.marsh.com/content/dam/marsh/Documents/PDF/en_au/Compensation%20Guide%20for%20Australian%20Clients.pdf
- 4.2. Nutrien shall be considered to have earned all remuneration in full at the time the policy is placed. Nutrien reserves the right to retain in full all remuneration so earned even where an insurance policy is amended, terminated or otherwise cancelled. This does not affect any statutory cancellation rights. The transaction fees are not payable unless the relevant policy is placed. Marsh Advantage Insurance is also entitled to remuneration (especially the fee paid by you) for the work it undertakes in the event an insurance policy is not placed.
- 4.3. You will promptly pay the premium and any other charges (including statutory taxes/duties/levies) that any insurer, Nutrien or Marsh Advantage Insurance invoices to you. Where the policy includes a premium payment warranty or condition, you acknowledge that failure to pay the insurer or Marsh Advantage Insurance in sufficient time may result in the insurer having the right to cancel the policy. You may remain liable to the insurer for any premium due prior to cancellation of the policy.

4.4. If the Services Nutrien, Marsh Advantage Insurance or the Marsh group of companies provides include negotiating the settlement of any claims:

- a. There will be no additional charge for up to twenty (20) hours work provided in negotiating the settlement of any non-Major Claim or series of related non-Major Claims arising from the one originating cause, whether in one or more Policy years;
- b. In addition to any remuneration otherwise payable under this Agreement, the Marsh group of companies will be remunerated at the rate of AU\$300 per hour plus GST, or part thereof, for any claims management services provided with respect to (i) Major Claims; and (ii) non-Major Claims, other than to the extent subclause a) applies.

In this clause, 'Major Claim' means: (i) a claim for which the loss is estimated at any time to exceed AU\$5 million; or (ii) that relates to a CAT event as defined by the Insurance Council of Australia; or (iii) that is reasonably complex or contentious.

4.5 If during the term of this Engagement, you instruct Nutrien to arrange a contract of insurance (that was not included in the insurance program at the commencement of this Engagement) or premium funding contract, Nutrien will receive additional remuneration as agreed with you and which may include:

- a. Commission from an insurer or premium funder as the case may be in accordance with customary market practice; and/or
- b. An additional fee from you or the premium funder.

4.6 If you instruct Nutrien to provide claims management services in relation to policies placed by a broker other than Nutrien, Nutrien will agree with you the applicable remuneration in addition to any remuneration otherwise payable under this Engagement. The agreement Nutrien reach with you on this additional remuneration will be set out in a separate agreement after the date of our appointment.

5. Your Obligations

5.1 You shall be solely responsible for the accuracy and completeness of all information that you furnish to Nutrien and/or insurers, and you shall sign any required application for insurance. Nutrien shall have no liability for any errors, deficiencies or omissions in any Services

provided to you, including the placement of insurance on your behalf, that are based on inaccurate or incomplete information provided to Nutrien or its representatives.

- 5.2 You acknowledge and agree that before you enter into, vary or renew an insurance policy, you have a legal duty to disclose all material facts and information that are relevant to the insurer's decision whether to accept the risk. You understand that the failure to provide all necessary information to an insurer, whether intentional or in error, could result in the impairment or voiding of coverage.
- 5.3 You agree that all decisions regarding the amount, type or terms of coverage shall be your sole responsibility. While Nutrien may provide advice and recommendations, you must decide the specific coverage that is appropriate for your particular circumstances and financial position.
- 5.4 You agree to promptly check all documentation supplied to you by Nutrien or insurers to ensure there are no mistakes or misunderstandings. You will advise your usual Nutrien contact or the insurer immediately of any errors or anything you believe is not in accordance with your instructions or specifications.
- 5.5 We recommend that you maintain copies of your insurance policies, and any amendments to them, in a safe place for as long as it is possible for a claim to be made under them. New documentation may not be issued every year, and subject to any regulatory requirements, after expiry or termination (whatever the reason) of Nutrien's appointment to provide insurance arrangement services, Nutrien may not retain copies of policies placed by it on your behalf.
- 5.6 You agree Nutrien and/or Marsh Advantage Insurance may include, on an anonymous basis, information relating to your insurance program in benchmarking, modelling and other analytics offerings.

6. Term and Termination

6.1 Either party may terminate these terms of engagement by giving the other party fourteen days' written notice. On receipt of your notice of termination, Nutrien will immediately stop providing you with the authorised insurance broking services (including when assisting you in claim settlements). Because we and Nutrien earn our remuneration for arranging your insurance, we both agree no refund of commissions, transaction fees or broker fees will be due to

you on termination of this appointment, unless required by law. Similarly, if there is a refund or reduction of your premium owed to you as a result of a cancellation or alteration to a policy or based on a term of your policy (such as a premium adjustment provision), both parties agree no refund of commissions, transaction fees or broker fees will be due to you.

- 6.2 In the event that you do not wish to agree to any increase in Marsh Advantage Insurance's transaction fees, you may terminate these terms of engagement immediately by giving Marsh Advantage Insurance written notice.

7. Limitation of Liability

- 7.1 In no event shall either party to this Engagement be liable for any: (a) indirect; (b) incidental; (c) special; (d) Consequential loss; any loss of profits (other than that derived from Nutrien's remuneration); (f) loss of revenue; (g) anticipated savings; (h) loss of data; or (i) loss of goodwill or reputation; arising out of or in connection with any Services provided by Nutrien, Marsh Advantage Insurance and/or Marsh Advantage Insurance's Associated Entities and their representatives (including but not limited to Marsh Advantage Insurance's or their employees, agents, consultants and authorised representatives (collectively the "Relevant Persons"). Consequential loss means any loss that does not flow directly and naturally from the relevant breach or circumstances, and which could not reasonably have been in the contemplation of both parties as a probable result of the breach or the circumstances at the time the parties entered into these Terms of Engagement.
- 7.2 The aggregate liability of Nutrien and/or Marsh Advantage Insurance and the Relevant Persons combined, arising out of or in connection with the provision of Services shall not exceed AUD\$1 million.
- 7.3 The provisions in clauses 7.1 and 7.2 apply to the fullest extent permitted by applicable law for all events giving rise to any liability on Nutrien, Marsh Advantage Insurance's or the Relevant Persons' part, whether arising in contract, tort (including negligence) or on any other basis, but do not apply to any Marsh Advantage Insurance's or the Relevant Persons' liability for:
- a. a breach of a statutory warranty or condition implied by law, including under the Australian Consumer Law as set out in the Competition and Consumer Act 2010 (Cth) or the Australian Securities and Investments Commission Act 2001 (Cth) as applicable;
 - b. any loss or damage arising as a result of fraud, negligence or wilful misconduct by Marsh and/or the Relevant Persons;
 - c. or death or personal injury.
- 7.4 The provisions in clause 7.2 do not apply in relation to any Services supplied to you as a Retail Client.
- 7.5 Nutrien and/or Marsh Advantage Insurance's liability will further be limited to the extent it or the Relevant Persons' conduct causes the loss, damage or expense. If you or your representatives caused or contributed to the loss, damage or expense, Nutrien and/or Marsh Advantage Insurance's liability and/or that of the Relevant Persons will be reduced to the extent which takes into account both your and your representatives' conduct.
- 7.6 If you, your representatives, or your Associated Entities raise demands, claims, proceedings, costs or damages against Nutrien, Marsh Advantage Insurance or the Relevant Persons in connection with the Services ('Claims') for a sum in excess of the amount set out in clause 7.2, then you will indemnify Marsh Advantage Insurance and the Relevant Persons against all such Claims to the extent that they exceed the amount set out in clause 7.2.
- 7.7 Nutrien and Marsh Advantage Insurance are not liable to you in respect of loss or damage caused by any matter beyond Marsh Advantage Insurance's reasonable control.
- 7.8 Nutrien and Marsh Advantage Insurance and its Associated Entities operate as an independent contractor and not in any other capacity, including as a fiduciary. No fiduciary relationship shall arise by reason of this Engagement or the performance of the Services, except in the capacity where Marsh Advantage Insurance holds client funds on trust pursuant to s981B Corporations Act 2001 (Cth).
- 7.9 Nutrien and Marsh Advantage Insurance are unable to provide insurance or reinsurance broking, risk consulting, claims or other services or provide any benefit to the extent that the provision of such services or benefit would violate applicable law or expose Marsh Advantage Insurance or its Associated Entities

to any sanction, prohibition or restriction under UN Security Council Resolutions or under other trade or economic sanctions, laws or regulations.

7.10 The benefit of the rights provided in this clause 7 to Relevant Persons is also held on trust by Marsh Advantage Insurance for the Relevant Persons.

8. Governing Law and Jurisdiction

8.1 These Terms of Engagement, and the services provided under them, shall be governed by the laws of New South Wales, and any dispute shall be submitted to the exclusive jurisdiction of the courts of New South Wales and those courts having rights to hear appeals from them.

OTHER IMPORTANT INFORMATION

Insurance Contracts Act 1984 (Cth) Duty of Utmost Good Faith and Consumer Insurance Contracts – Duty to Take Reasonable Care and other insurance contracts – Duty of Disclosure

All insureds owe the insurer a duty of utmost good faith and integrity in all dealings with the insurer. It is a reciprocal duty that applies to the insurer as well as to you, preventing either party from doing anything which is unfair or unreasonable in contravention of the duty. If you fail to act in accordance with the duty of utmost good faith then to the extent permitted by law, the insurer may refuse your claim, cancel your policy, or both.

The Act provides an additional duty as follows:

- if your insurance policy is obtained wholly or predominantly for the personal, domestic or household purposes (e.g. personal accident, sickness, travel, medical indemnity, consumer credit, personal and domestic property, home or car insurance and life); or your insurer has opted in to the contract being a consumer insurance contract (in accordance with the relevant rules) then your duty is set out below in the following Consumer Insurance Contracts – Your Duty to Take Reasonable Care Not to Make a Misrepresentation to the Insurer notice; and

- in all other situations, your duty is set out below in the Duty of Disclosure – Other Insurance Contracts

Consumer Insurance Contracts

Your Duty to Take Reasonable Care not to make a misrepresentation to the Insurer

What is the duty?

All persons who will be an insured covered by the insurance (referred to as you, your) have a legal duty to take reasonable care not to make a misrepresentation to the insurer.

A misrepresentation includes a statement that is in any way false, misleading, dishonest or which does not fairly reflect the truth. For example, a statement of fact that is not true, a statement of opinion that is not the subject of an honestly held belief or a statement of intent that never existed at the time provided.

The insurer will not treat something as a misrepresentation merely because you failed to answer a question or gave an obviously incomplete or irrelevant answer to a question.

Answering the insurer's and our Questions

Your answers to the insurer's and our questions help the insurer to decide whether to provide you with insurance and if so, on what terms. The duty must be complied with when answering them.

When answering the insurer's and our questions:

- you must take reasonable care to make sure your answers are true, honest, up to date and complete in all respects. You may breach the duty if you answer without any care as to its truth or if you only guess or suspect the truth. If in doubt, pause the application and obtain the true facts before answering; and
- if another person is answering for you, the insurer will treat their answers as yours. In such a case you should check the questions have been answered correctly on your behalf by them.

When does the duty apply until?

This duty applies until the time the insurer agrees to issue you with insurance for the first time. It also applies where you are applying to renew, extend, vary or reinstate your insurance, up until the time the insurer agrees to this.

If you have made a statement and this changes before the end of the above relevant time you must tell Nutrien about this change before the time ends.

What happens if you breach the duty?

If you do not meet the duty, to the extent permitted by law, the insurer may reject or not fully, or only partly pay your claim. The insurer may also, or as an alternative, cancel your insurance or if the misrepresentation was fraudulent, treat it as if it never existed.

A misrepresentation made knowingly by you without belief in its truth or recklessly without caring whether it is true or false can be fraudulent.

How is it determined if there has been a breach of your duty?

A breach is determined having regard to all relevant circumstances.

Without limiting the above, the following matters may be taken into account in determining whether you have taken reasonable care not to make a misrepresentation:

- the type of this consumer insurance contract and its target market;
- explanatory material or publicity produced or authorised by the insurer e.g. advertising material;
- how clear, and how specific, were any questions asked by the insurer;
- how clearly the insurer communicated to you the importance of answering those questions and the possible consequences of failing to do so;
- whether or not an agent was acting for you; and
- whether the contract was a new contract or was being renewed, extended, varied or reinstated.

The insurer must also take account of any particular characteristics or circumstances about you which it was aware of, or ought reasonably to have been aware of

YOUR DUTY OF DISCLOSURE – OTHER CONTRACTS

The Insurance Contracts Act 1984 sets out certain duties you must understand before you enter into a contract of insurance with an insurer.

Before you enter into an insurance contract, you have a duty of disclosure under the Insurance Contracts Act 1984. You have a duty to tell Nutrien and your insurer anything that you know, or could reasonably be expected to know, may affect the insurer's decision to insure you and on what terms. You have this duty until the insurer agrees to insure

you. You have the same duty before you renew, extend, vary or reinstate an insurance contract.

You acknowledge that this duty is not limited to answering specific questions that may be asked by Nutrien or the insurer.

Also, Nutrien may give you a copy of anything you have previously told the team and ask you to tell us if it has changed. If Nutrien do this, you must tell Nutrien about any change or tell us that there is no change. If you do not tell Nutrien about a change to something you have previously told Nutrien, you will be taken to have told Nutrien that there is no change.

We and Nutrien will not be responsible for any consequences which may arise from delayed, inaccurate or incomplete information, or any misrepresentation made by you.

You do not need to tell Nutrien anything that: reduces the risk insured, or is common knowledge, or the insurer knows or should know as an insurer; or the insurer waives your duty to tell them about.

YOUR DUTY OF UTMOST GOOD FAITH

Every insurance contract is subject to the doctrine of utmost good faith, which requires that parties to the contract should act toward each other honestly and fairly, avoiding any attempt to deceive in assuming and performing contractual obligations.

If you do not tell Nutrien something

If you do not tell Nutrien anything you are required to, the insurer may cancel your contract or reduce the amount it will pay you if you make a claim, or both. If your failure to tell Nutrien is fraudulent, the insurer may refuse to pay a claim and treat the contract as if it never existed

If you are in any doubt as to the extent of the duty of disclosure, utmost good faith, or whether a piece of information ought to be disclosed, just contact your Marsh Advantage Insurance representative.

KEEPING YOU UP TO DATE

From time to time Marsh may offer you information about products and services which may be of interest to you. Just let your Marsh representative know if you do not wish to receive this information.

MAKING IT EASY: INTERNET, E-MAIL AND OTHER FORMS OF COMMUNICATION

Using e-commerce to improve our service

Nutrien always seek to place and service your insurance and other needs in the most efficient manner. Increasingly this is now best achieved by electronic trading. Where possible, Nutrien will exchange information with you, the insurer and other parties connected with the insurance or service using e-mail, through private insurance market networks and through web-enabled systems accessed via the internet. This includes Disclosure notices (including Financial Services Guides and Product Disclosure Statements) which will be sent to you via e-mail or links to documents on our websites etc. If you have provided your e-mail address to Nutrien, the team will use that e-mail address for all correspondence and disclosure notices. It is your responsibility to ensure that your email details are accurate and complete.

Should you not wish to deal with Nutrien electronically please advise Nutrien and the team will update our records accordingly.

Whilst Nutrien understand the convenience that e-mail provides to individuals and businesses, it is important to remember that e-mail has some potential drawbacks in the provision of insurance services. There is no guarantee of the confidentiality, completeness, accuracy or receipt of an email. While these are problems in themselves, please be aware they may also influence the acceptance of particular e-mails as evidence in a legal matter.

We and Nutrien accept no responsibility if information sent by you to Nutrien by e-mail is incomplete or corrupted. Nutrien will also be entitled to act upon any instruction from you received by e-mail which reasonably appears to have been sent by you.

Using mobile phone text messages (SMS)

Nutrien is able to communicate with you in limited circumstances by means of mobile phone text message (SMS). Any messages or information sent by SMS will not be acted upon until such time as they have been confirmed by alternative means.

PROTECTING YOU: AVOIDING AND MANAGING CONFLICTS OF INTERESTS

In all areas of business, conflicts of interest sometimes arise. In order to manage any conflict of interest arising from our financial services, Marsh Advantage Insurance employ and act in accordance with our policies and procedures.

Where we or Nutrien act as the agent for two or more clients involved in the same (or related) loss situation, Nutrien will advise the clients involved of any conflicting interests. We and/or Nutrien will then take immediate steps to segregate the claim servicing functions for each of the clients. These steps will normally include the assignment of different representatives within Marsh Advantage Insurance and the establishment of direct communication procedures.

Should a situation arise where our own interests' conflict with any duty Nutrien owes to you, Nutrien will not proceed until the team has fully informed you of the position and you have provided your informed consent on the manner in which Nutrien will proceed. We understand that for conflicting interest situations you may wish to secure the services of another broker to assist you with matters.

DEALING RESPONSIBLY WITH YOUR MONEY

We treat your money seriously. If we receive a premium from you before the policy has inceptioned, we always keep your money in a separate trust account in accordance with the relevant laws. Your money can only be withdrawn from the trust account to refund you or to pay the insurer when your insurance has inceptioned. You may agree that the money you pay is not held in trust on your behalf, but you must provide Nutrien with your consent in writing.

UNDERSTANDING AVERAGE CLAUSES AND UNDER-INSURANCE

Home building and contents, fire, business interruption, industrial special risks and other policies often contain an "Average Clause". This means that you should insure for full value - which may be replacement, re-instatement, indemnity or market value depending on the type of insurance cover arranged. If you are under-insured your claim may be reduced in proportion to the amount of under-insurance.

UNDERSTANDING INDEMNITY, HOLD HARMLESS AGREEMENTS, CONTRACTING OUT AND REMOVAL OF SUBROGATION RIGHTS

You may prejudice your right to a claim if, without prior agreement from your insurer, you agree to the removal of subrogation rights that could prevent the insurer from recovering the loss from a third party. You should also be cautious about "contracting out", "indemnity" or "hold-harmless" clauses which are often found in leases, licences and contracts for maintenance, supply, construction and repair and which generally require you to voluntarily assume liabilities in excess of liabilities imposed by statute or common law. If you are in any doubt, you should forward a copy of these contracts to your Marsh Advantage Insurance representative.

INSURING THE INTERESTS OF OTHER PARTIES

If you require the interest of another party to be covered by the policy, you must request this. Most policies will attempt to exclude indemnity to other parties (such as mortgagees, lessors, principals, etc.) unless their interest is expressly noted on the policy.

UNDERSTANDING SEVERAL LIABILITY

Where your insurance cover is provided by more than one insurer it is important to note that in the event of a claim, each insurer is only responsible to the extent of their individual subscription. There is no obligation for that insurer to make up the shortfall of any other insurer in a claim or return premium payment.

WARRANTIES/SPECIAL CONDITIONS

Where any insurance is subject to a warranty or special conditions, there must be strict compliance with the stipulation in the warranty or special conditions. Failure to comply with any warranties/ special conditions may invalidate policy cover and lead to non-payment of claims, even though the breach may not have any bearing on a particular claim.

UNREPORTED LOSSES

Please let Nutrien know whether there are any losses which have occurred that have not been reported to us/insurers, whether you intend making a claim or not.

NEW CLAIMS

Any quotation we have obtained on your behalf is based on the understanding that there will be no deterioration in the claims experience between the date insurers quoted their terms and the inception date of the cover. If claims do occur during this period, insurers have the right to revise the terms quoted or even withdraw their quotation.

ENSURING YOUR SATISFACTION: WHAT TO DO IF YOU HAVE A COMPLAINT

- If you are dissatisfied with our service in any way, contact Nutrien and we will attempt to resolve the matter in accordance with our own internal dispute resolution procedure, a copy of which is available upon request. In the first instance you should address any concern or complaint to the Marsh Advantage Insurance representative servicing your account. Alternatively, you may contact the Marsh Advantage Insurance Complaints Officer on (03) 9603 2338 or email complaints.australia@marsh.com.
- If your Marsh Advantage Insurance representative is unable to resolve your complaint, or if you are dissatisfied with the response, it will be escalated to our Complaints Officer to investigate and take appropriate action. You will be advised within 30 days of our decision. If the matter is complex and a longer period is required you will be informed.
- If you are not satisfied with our final decision; you may be able to refer your complaint to the Australian Financial Complaints Authority (AFCA). AFCA's role is to assist consumers and small business resolve disputes with their broker or their insurance company. Third party motor vehicle claimants who are uninsured can also access AFCA.

If you have any query about whether your complaint can be handled within AFCA's rules or you wish to contact them, their contact details are: Phone: 1800 931 678 (free call); Email info@afca.org.au; Online: www.afca.org.au; and Mail: Australian Financial Complaints Authority, GPO Box 3, Melbourne, Victoria, 3001.

If we can help with anything mentioned in this booklet, please contact your Marsh Advantage representative.

COMPLAINTS RELATING TO A LLOYD'S POLICY

Any complaint relating to a policy placed with Lloyd's underwriters involves a three stage claims handling process. Stage One requires you to refer your complaint to the Lloyd's insurance intermediary (i.e. "the cover holder") or the administrator handling your claim in the first instance. If this is Marsh, our prior 'Ensuring your satisfaction: What to do if you have a complaint' notice provides further information. In most instances, this should resolve your grievance.

If this does not resolve the matter or you are dissatisfied with the way your complaint has been dealt with in Stage One, you have the right to escalate this matter directly to Lloyd's. Contact details for Lloyd's Australia Limited follow:

Telephone: +61 2 8298 0783
Email: ldraustralia@lloyds.com

If the Stage Two process does not resolve your complaint in a manner satisfactory to you, you may refer to the matter to the Australian Financial Complaints Authority (AFCA). For further details about the Lloyd's Australian Policyholders complaints process please click [here](#). Clients not eligible for referral to AFCA, may be eligible for referral to the Financial Ombudsman Service (UK). For further information please contact Lloyd's in the UK at complaints@lloyds.com or telephone +44(0)2073275693.

HOW WE PROTECT YOUR PRIVACY

Nutrien are committed to protecting your privacy. For details of the management (including collection, use and disclosure) of your personal information by Nutrien or by the Nutrien Group, and how you may access or correct it, or how to make a complaint if you think we have breached the privacy law, please refer to Nutrien Ag Solutions' privacy policy located at www.NutrienAgSolutions.com.au/privacy-and-security. We always give you the option of not receiving direct marketing communications and if you do not wish to receive these or any other information on Nutrien or Nutrien Group products and services, please contact Nutrien on 03 9209 2000 or visit our website www.NutrienAgSolutions.com.au.

By submitting your insurance details to us, you agree for those details to be:

a. passed onto relevant insurers, in which case we may disclose your information to obtain an obligation-free quote and in the course of arranging insurance for you, making a claim or handling a complaint; and

b. passed onto members of the Nutrien Group, in which case we may disclose your information to those insurers or members of the Nutrien Group to better service your needs.

For details of whether any of these companies are located overseas please visit our privacy policy located at www.NutrienAgSolutions.com.au/privacy-and-security.

Marsh Advantage Insurance and our associated entities (we, our, us) value the privacy of your personal information and we are committed to handling your personal information in a responsible way in accordance with the Australian Privacy Principles (APPs) and the Privacy Act 1988 (Cth). Full details of how, when and from where we collect, hold, use and disclose personal information is available in our Privacy Policy located at <https://www.marshadvantage.com.au/privacy-policy.html>. Our Privacy Policy also contains information about how you may complain about a breach of the APPs and our complaint handling process.

In the course of performing our business activities including providing insurance and risk services such as arranging insurance policies and advising on insurance options, reinsurance, managing claims or consulting on other risks for our clients and those of our associated entities, insurers and other insurance intermediaries we (and our authorised agents) may collect or disclose your personal information from or to other persons to the extent required to perform such activities, which may include:

- a person authorised by you;
- a third party such as your employer or the policyholder of a group insurance policy under which you are an insured;
- our employees, authorised representatives, associated entities and contractors and other business support service providers for the purposes of the operation of our business;
- insurers, reinsurers;
- other insurance intermediaries and premium funders;
- persons involved in claims such as solicitors, assessors, repairers, builders, investigators,

your employer or medical practitioners and rehabilitation providers;

- suppliers and other third parties with who we have commercial relationships for business, marketing and related purposes; or
- government bodies, regulators, ombudsmen and dispute resolution bodies such as the Australian Financial Complaints Authority, law enforcement agencies and any other parties where required or authorised by law.

We may also collect and disclose your personal information for other purposes as outlined in our Privacy Policy, which includes marketing activities. We will only use and disclose your personal information for a purpose permitted by law or that you would reasonably expect. We will request your consent for any other purpose.

When you give Nutrien personal information about other individuals, we rely on you to have made them aware that you will or may provide their information to us, the purposes for which Nutrien use it, the types of third parties we disclose it to and how they can access it (as described in this notice). If it is sensitive information, we rely on you to have obtained their consent to these matters. If you have not done these things, you must tell Nutrien before you provide the relevant information.

If you do decide not to provide us with the information required Nutrien may not be able to provide a service or arrange a product.

Your personal information may be disclosed to our associated entities, service providers, insurers, reinsurers and other insurance intermediaries located in countries outside of Australia. The countries this information may be disclosed to will vary from time to time, but may include the United Kingdom, the United States, Canada, India and Malaysia for business support services and international insurance market hubs in Bermuda, Brazil, China, Dubai, Hong Kong, Ireland, Japan, Singapore, South Korea, United Kingdom, and the United States. We take reasonable steps to ensure that overseas recipients of your information do not breach the privacy obligations relating to your personal information.

By providing Nutrien with personal information you and any other person you provide personal information for, consent to Nutrien collecting, holding, using and disclosing any personal information including for the purposes explained and to the persons and authorised third parties identified. You may modify or withdraw your consent at any time by contacting our Privacy

Officer (whose details are provided below). If you do not give Nutrien consent or subsequently modify or withdraw your consent, Nutrien may not be able to provide you with the products or services you want.

If you have any questions or comments in relation to Privacy or if you wish to access your personal information or update it please contact our Privacy Officer by:

Email – privacy.australia@marsh.com

Phone – (02) 8864 7688

Post – PO Box H176, Australia Square NSW 1215

CODES OF PRACTICE

Marsh Advantage Insurance is a member of the National Insurance Brokers Association (NIBA) and is bound by their Code of Practice (the Code) when acting as an agent of the insured. The Code sets out standards for brokers to follow when dealing with clients, including requirements to inform clients of remuneration arrangements and any conflict of interest. For more details on the standards we are required to follow under the Code, please refer to our webpage: (<https://au.marsh.com/shared-legal-pages/insurance-brokers-code-of-practice.html>).

When we are acting as an agent of the insurer, we are bound by the General Insurance Code of Practice.

Marsh Advantage Insurance

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